

SOGGDA NEWS

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Southwestern Ohio Garage & Gasoline Dealers Association, Inc.



237 South Dixie Drive
Vandalia, OH 45377
937/890-9670
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June July 2011

CELEBRATE a nite with Patti for 25 years of dedicated Service

Come and join fellow SOGGDA members for night of celebration for retirement of Patti Booker and her family. Feel free to share your favorite memories with her as we thank her for her great service.

See the details on page 8.

BWC Bureau Update

After much conversation with our group liaison, OH BWC is implementing several changes that will help groups like SOGGDA. The new policy that is being implemented involves a member's membership status with their group rating group. The bureau is calling group rating groups like SOGGDA to validate a random member's status with the group. The member's status within the group rating group can change after the open enrollment period from current in good standing to discontinued or terminated. Periodically, members choose to change groups after the open enrollment period. In doing so, the member loses their group rating association member benefits. While this has not been a problem or concern in the past for SOGGDA members, the bureau wants to make sure that the members are doing their part to take advantage of all the safety training, meetings and benefits the group rating group has to offer.

The bureau has found that in the past, their investigative units were concentrating their efforts on finding injured worker's committing fraud by working while on Workman's Comp disability income. Again, after much conversation with our group liaison, OH BWC is implementing several changes that will help SOGGDA's members. The bureau now has several Special Investigative Units (SIU) that will seek businesses that are not in compliance with Ohio BWC laws. Some SOGGDA members have reported a new mechanical repair shop opening in their vicinity. Upon further observation or conversation with the new business, the member reported to SOGGDA the new shop does not have an Ohio Vendor's License or other state mandated licenses. SOGGDA can now notify the Ohio BWC SIU who will investigate the information and turn their findings over to the Ohio Attorney General's office for review and prosecution. This should help legitimate businesses who are in compliance with Ohio's laws compete on a fair and level playing field.

HAVE YOU REDUCED YOUR ELECTRICAL RATES YET?

SOGGDA is currently working with members who use DP&L, Duke, Ohio Edison and AEP for their electrical needs. SOGGDA can assist you in cutting your electrical bills by 30% or more. Several members who have already signed up stated the savings are over \$200 a month Call the office for more details. *continued on Page 7.*

THE SOGGDA NEWS

Official publication of Southwestern Ohio Garage Gasoline Dealers Association is published 12 times yearly and dedicated to the betterment of the position of independents in the automotive and petroleum industry.

Jerry Arndts Executive Director
Accountant

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Jerry Arndts Editor

Views expressed in editorials and text are not always the opinion of SOGGDA.
Furthermore, SOGGDA is not liable for any claims or promises made by advertisers.

FYI...

Dozens of training courses are available through BWC's Division of Safety & Hygiene. These courses are offered through the training center in Pickerington at the Ohio Center for Occupational Safety and Health (OCOSH) and at branch sites and BWC service offices across the state, including Dayton, Toledo, Cincinnati, Canton, Cambridge, Portsmouth, Youngstown and Cleveland. Employers may enroll any number of employees at no additional cost.

To enroll or learn more about the courses available April - June 2011, visit the BWC Learning Center at bwclearningcenter.com. See Page 14 to sign up now.

COMING NEXT MONTH:

Refer-A-Friend and earn a free annual membership. SOGGDA is growing and you can be a part of our success. It is as easy as A-B-C. Become a member of the SOGGDA Honor Roll.

Are you online?

SOGGDA is able to send you this newsletter via e-mail for those who wish to receive it electronically rather than US Mail.

If you would like to be added to the list, call today at 937/890-9670 or send an email request to soggda@aol.com

Happy 4th of July!



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General Counsel Corner

By: Peter H. Gunst, Esq.
pgunst@aggt.com

In *Mac's Shell Service, Inc. v. Shell Oil Products Co.*, 559 U.S., 130 S. Ct. 1251 (2010), the Supreme Court ruled unanimously that a dealer, faced with a renewal agreement that he or she considered to violate the PMPA, could not sign the agreement "under protest," and then challenge its terms leisurely in court.

The only recourse open to a lessee dealer under the PMPA, the Supreme Court said, was to refuse to sign the new franchise agreement and to file suit immediately during the 90 day notice period, requesting temporary injunctive relief to maintain his or her franchise relationship until a full trial could be held on the dealer's PMPA claim. Without temporary injunctive relief, the dealer would face the Hobson's choice of turning in the keys or abandoning his or her PMPA claim.

The Supreme Court's ruling highlighted the importance of the preliminary injunction provision of the PMPA, 15 U.S.C. S 2805(b), because it may well be the dealer's only remedy. A recent decision suggests that the protection it affords is quite robust indeed.

Atlantis Petroleum, LLC v. Getty Petroleum Marketing Inc., 2011 U.S. Dist. LEXIS 42767 (E.D. Pa. 2011), involved a dispute between Getty Petroleum and a marketer that subleased 71 branded service stations from Getty Petroleum. The dispute had its roots in the marketer's disastrous purchase and resale of diesel fuel in 2008, which left the marketer in hock to Getty Petroleum for over \$10 million.

The Marketer claimed that it subsequently had worked out a plan with Getty Petroleum under which it would pay down its debt to \$6 million by obtaining a bank loan, and Getty Petroleum would lease it another 58 stations to generate sufficient revenue to pay down the loan. The marketer in act did pay Getty Petroleum approximately \$4.5 million from the bank loan proceeds, but it never received the 58 stations that it claimed it had been promised.

When the financial relationship between the parties remained rocky, Getty Petroleum on March 25, 2011 sent the marketer a letter terminating its sublease for all of the stations effective April 2.5, 2011. On April 11, 2011, however, the supplier advised the marketer that termination would occur in less than 30 minutes, and requested that die marketer surrender the stations within two days. This set off a race to the courthouse.

On April 12, 2011, Getty Petroleum hightailed it to the federal courthouse in New York City, filing suit for breach of contract and requesting an order requiring the marketer to surrender its stations. The marketer responded by scrambling to the federal courthouse in Philadelphia later on that same day, where it sought an immediate temporary restraining order (TRO), as a precursor to a preliminary injunction barring Getty Petroleum from terminating the sublease, or doing anything to effectuate termination.

In granting the TRO requested by the marketer, the federal court in Philadelphia emphasized the considerable force that Congress had put into the PMPA's temporary injunction provision.

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Although recognizing that normally a court should decline to rule on a request for injunctive relief where the same matter is at issue in another district court in an earlier- filed action, the court concluded that that course of action was not open to it under the PMPA. The court held:

We find that because of the language and purposes of the PMPA, the instant action is one of the “rare or extraordinary” cases in which the first-filed rule does not apply. Congress has afforded courts little discretion in determining whether a franchisee is entitled to injunctive relief under the PMPA....

The court recognized the Considerable latitude that Congress had provided to franchisees seeking a preliminary injunction under the PMPA. Instead of demonstrating a likelihood of ultimate success on his or her claim, the franchisee need only show the existence of “sufficiently serious questions going to the merits to make such questions a fair ground for litigation.”

The marketer had satisfied that loosened standard through its allegations of inadequate notice and concerning Getty Petroleum’ perfidy in failing to deliver the 58 additional stations it allegedly had promised the marketer. The court emphasized that the PMPA provided the marketer “not mere defense to be used during eviction proceedings,” but also the affirmative right “not to be subject to an eviction event in the first place.”

In summary, PMPA’s injunction provision provides a strong bulwark in defending against a franchisor’s effort to put its franchisee on the street.

pgunst@agtlawyers.com

Director Notes:

After 25 years of outstanding service as Executive Director, Patti Booker has decided to step down. Patti has kept the association running efficiently in these changing times. She has always done a great job and will be missed. Her future plans include enjoying her 7 grandchildren while here in Ohio as well as on the beach watching beautiful sunsets in Florida. Best wishes to Patti and her family.

The new Executive Director is Jerry Arndts. Jerry has been serving the automotive industry and the association for well over 10 years while working on computers and websites. Future Plans include membership growth, better vendor discounts, better member communication thru Facebook, Twitter, the website (WWW.SOGGDA.COM) and the newsletter. Be sure to give him a call and introduce yourself and give him ideas of how SOGGDA can serve you better. We can do better Together.



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SOGGDA SAFETY

Hand and Finger Safety

The hand is one of the most complex parts of the human body. An intricate network of muscles, tendons, nerves, bones and tissues provides us with an incredible range of dexterity and feel unmatched by any machine. Whether buttoning our shirt or tying our shoes, we take for granted the tremendous utility of hands and fingers. Try eating breakfast tomorrow without using your thumbs and then think how tough it would be without any hands at all!

Reasons hand injuries occur:

- Improper use of tools/wrong tool used;
- Lack of training to operate equipment properly;
- Inadequate hand protection — no gloves/wrong gloves;
- Pinch points not recognized or guarded;
- Distractions/inattention to work being done;
- Guards disabled/removed;
- Lockout procedure not followed correctly;
- Hands placed where they could be cut or crushed.

You can prevent hand and finger injuries in your facility. Some specific things to do to prevent injuries include:

- Don't wear rings, jewelry or loose clothing when working around moving/rotating machinery;
- Wear leather or cut-resistant gloves when handling sharp objects like sheet metal;
- Make sure screwdrivers and chisels are properly ground;
- Use push-sticks, clamps or guards to keep hands away from table saw blades;
- Choose the correct type of rubber gloves for chemical protection — check the MSDS;
- Keep knives sharp to reduce force needed to cut, and store them in the closed position or in knife sheath;
- Unplug or lock out powered equipment before starting to work on it;
- Use barrier creams to help protect skin from chemical contamination or natural hazards like poison ivy.

First-aid treatment for hand and finger injuries:

- Avoid contact with any other person's blood or body fluids when offering first aid;
 - Get first aid/medical attention for all injuries;
 - Apply direct pressure to cuts and lacerations with a bandage or clean cloth;
 - For thermal burns, immediately flush the affected area under cold running water for five minutes;
 - For chemical contamination, immediately wash the affected area with soap and water. Consult the MSDS;
 - In the event of an amputation, apply pressure to stop bleeding. Place severed part in a clean bag and submerge bag in ice.
- Quiz

True or False

1. It is okay to use a mushroom-headed chisel if you are in a hurry. T or F
2. Pinch point injuries don't need first aid.
T or F
3. There are many different kinds of chemical-resistant gloves. T or F
4. Leather gloves are okay for handling sheet metal. T or F
5. Powered equipment should always be locked out before starting to work on it.
T or F
6. You don't need to worry about getting any diseases from co-workers' blood because they are your friends. T or F
7. Rings and watches can be caught on machinery and cause serious injury. T or F
8. It is okay to remove safety guards from machinery if it helps you work faster. T or F
9. It is better to use a dull knife because there is less chance of cutting yourself.
T or F
10. Cold running water is the best first aid treatment for a thermal burn. T or F

1F,2F,3T,4T,5T,6F,7T,8F,9F,10T

When was the last time your insurance agent showed you how to **SAVE** Money

Think about it...then contact

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Electric Group Discount Program Avg. 31% savings

SOGGDA APPROVED! (DP&L, Duke, Ohio Edison and AEP)

Members Rejoice! SOGGDA has approved and negotiated an exclusive bulk discount rate offer for our members in the electric utility areas of DP&L, Duke, Ohio Edison, and AEP, to drastically lower the cost of your electricity usage.

The program is entirely free for all SOGGDA members, including a free energy analysis and consultation for both electric and natural gas for all members. This exclusive deal has already been tested within SOGGDA and proved an average savings of 31% for enrollees, along with a guarantee that pricing will not change for 3 years.

You may request your discount by sending all pages of a reasonably current electric bill by fax to 937-890-9673 or by email to soggda@aol.com. As a proactive organization, SOGGDA has identified the “deregulation of utilities” as one of the most effective areas for cutting costs to run your business.

Key components of the SOGGDA electric discount:

- Average savings of 31% off of the actual electric usage
- Guaranteed low rate for 3 years
- Demand no longer affects your price per KWH
- Large reduction in “Transmission Related Charges”
- Choice of the lowest price from multiple different utilities
- Your bill will still come from the same utility company
- You still call your current utility company for any emergencies or breakdowns

Key components of the SOGGDA natural gas discount:

- Guaranteed savings without any expiration on the agreement time period
- Never have to re-sign as the program stays in place until you change
- Guaranteed savings between 5%-45% depending on your current bills
- No cancellation penalties whatsoever.
- Your bill will still come from the same utility company
- You still call your current utility company for any emergencies or breakdowns

How do I see how the SOGGDA discount affects me? You may request your discount by sending all pages of a reasonably current electric bill by fax to 937-890-9673 or by email to soggda@aol.com. Each bill will be individually analyzed, and then applied with the best available SOGGDA discount after reviewing your usage, demand, current charges, and utility company. Your bills will be returned and discussed so that you can start saving \$100's of dollars a month, and \$1,000's a year.

For any direct questions regarding this program please email soggda@aol.com

To apply, candidates will need to:

- Send in all pages of a reasonably current electric bill.
- Review the individual proposal over the phone with an SOGGDA.
- Sign, date, and return the proposal and agreement for the chosen supplier.

NO PAYMENT IS EVER REQUIRED FOR THIS PROGRAM.

Although there are many types of discount programs, SOGGDA focuses on reducing costs for services that members use and for which they almost always pay too much. SOGGDA is offering products and services designed to lower costs, provide access to capital, enhance profitability and most importantly, **add more value and benefits to your SOGGDA membership.**

We can do better together!

SOGGDA is planning an Open House to celebrate 25 years of dedicated service from Patti Booker as the Executive Director.

WHEN :Tuesday, July 12, 2011 from 6:30PM to 8:30PM

**WHERE: The Presidential Banquet Center
4548 Presidential Way
Kettering OH 45429-5751
(937) 439-0610**

Going South on Rt 48, Main Street in Dayton, and south of Stroop Road,turn left on to East David Road, go 6.5 miles east. Turn right on Presidential Way.

INVITED: All SOGGDA Members, spouses, family friends and Vendors

REFRESHMENTS: Hors' devours and soft drinks to be provided and a cash bar will be available.

WHAT TO BRING: You memorable stories..they mean the most.

RSVP : Call or e-mail the SOGGDA Board office by July 11th to let us know how many will attend . 937-890-9670 or e-mail soggda@aol.com

Your Smartphone Apps are watching you .. Smartphone Application Safety

Statistics say one in two Americans will have a smart-phone by December 2011. Many people keep their address, bank account numbers, passwords, PIN numbers and more stored in their phone. The mounds of information kept in smartphones is more than enough to steal one's identity with ease.

What most people don't consider are the applications that they are using on a daily basis What information is stored there? According to a recent Wall Street Journal article more than you think.

After examining over 100 popular apps they found that 56 transmit the phone's unique device ID to companies without the user's knowledge. Forty-seven of the applications transmitted the phone's actual location, while five sent other personal information such as age and gender. This shows how many times your privacy is potentially compromised without your knowledge, just by playing music on Pandora.

Here are a few of the culprits

- Textplus 4 is a popular text messaging app. It sent the unique phone ID to over seven different ad companies.
- Pandora, a popular music application for both smart-phones and computers sends age, gender, location and phone ID to many advertisers.
- Paper Toss sends your phone ID to five different advertisers.

Smartphone providers such as Apple and Google state that they make sure applications get approval from users in order to transmit this type of information. Apple declined to comment after it was found that a popular pumpkin carving app was sending location information without gaining permission first. Although it is written in Apple's privacy policy that apps must obtain permission, this clearly is not happening. On the other hand, Google, creator of the Android, does not monitor their apps and what they are transmitting at all. Neither company requires their apps to have privacy policies and 45 of the 100 apps examined didn't have one.

Here's what you need to know in a nutshell:

- Apps are capturing and transmitting a variety of your personal information. If you are using smartphone apps, your information is being transmitted.
- Paid apps tend to transmit less personal data than free apps. After all, the free apps have to make money somehow!
- Get rid of any applications you don't use.

If an app gives you the option to opt out of information sharing, take it.

Even if the application you are downloading and accessing does ask for your permission to gather location information, they don't disclose who they are sending it to or how they are using it. With so many loop-holes, inconsistencies and a lack of policing applications, it is clear your information will continue to be transmitted to advertisers without your knowledge or permission.

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Speaker and Author. More information can be found
at www.sileo.com.*

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Loss Prevention

Helping yourself stay in business

Preventing losses and protecting the bottom line of your automotive business requires active participation. While it is true that you call your insurance company for safety or loss prevention help, or request aid from the Occupational Safety and Health Administration (OSHA), continuous inspection, monitoring and follow up by a designated employee are the best ways to help yourself stay in business.

One way to help accomplish this is by establishing a self-inspection program. It's important to note, however, a self-inspection program is only part of a comprehensive safety program. A full safety program should also include safety meetings, accident investigation, safety training and workplace rules. The primary objective of a self-inspection program is to identify physical hazards and unsafe acts by employees, document these problems and allow for corrective measures to be taken. It is a very basic concept - find unsafe conditions or uncontrolled exposures and fix them before they can cause ail or loss. You will find it difficult to prevent accidents unless you make an effort to eliminate the conditions that contribute to them.

Self-Inspection programs

Below are some essential elements of a self-inspection program:

- The dealer or general manager should establish the program in writing, citing time needed to maintain a safe workplace, protect employees and control losses.
- Develop an checklist to guide employees when completing inspections. Completed checklists should be submitted to the designated person responsible for the program.
- Select and train designated individuals on the program (parts and service managers are often used) to coordinate the inspection process.
- Involve additional employees or safety committee whenever possible to raise the overall level of awareness at the dealership.
- Perform inspections on a regularly scheduled basis, monthly or quarterly is recommended. Conditions in the sales, parts and service departments change almost daily, so it is important to conduct inspection tours on a regular basis.
- Concentrate on identifying unsafe conditions or uncontrolled exposures that could lead to injury or property damage. Include OSHA compliance issues on checklist as well.
- Follow up is absolutely essential, so initiate procedures to ensure prompt action to correct any deficiencies noted. The program will fail if problems are identified, but no action is taken.
- Maintain copies of these reports for documentation and follow up purposes.
- Institute an investigation program in conjunction with the inspection program. Their goals are similar - identify and correct problems to prevent future accidents.

Inspection checklists

A successful inspection is dependent on a good checklist. The more detailed and specific the checklist, the better the results. A good checklist will provide a more focused approach by reminding the employee performing the inspection to look for specific problems and situations.

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So what does one of these checklists look like? Your insurance company should be able to provide a sample checklist specific to your operations. Zurich has developed a self-inspection checklist specifically for automotive businesses, including sections to address auto liability, extended theft, fire and physical hazards.

Checklists are also available from the OSHA website (www.OSHA.gov), but should be modified by adding items specific to your business. An inspection checklist should be divided into sections according to area of the workplace or by loss exposure. The following are ideas for organizing a checklist for your automotive business, and a few examples of items found under each section:

Theft prevention

- Key control - all vehicle keys reconciled and accounted for at the end of each day.
- Inventory keys secured and monitored throughout work day.
- Remove keys from unattended vehicles.
- Perimeter security - fencing, entrance gates, nighttime lighting.

Fire Prevention

- Flammable liquid storage in service and body shops.
- Welding and cutting operations.
- Electrical cords and panels.
- Portable fire extinguishers.

Workers' compensation

- Equipment guarding, i.e. compressor belt guards, bench grinders, etc.
- Housekeeping throughout dealership. Condition of hand and power tools.
- Personal protective equipment - eye protection, respirators, gloves...

General liability

- Customer waiting areas or lounge.
- Handicapped access (Americans with Disabilities Act).
- Lot-condition, lighting and security.
- Sidewalks.

Money in the bank

Preventing losses before they happen is just like money in the bank. Improved productivity, stable insurance premiums and increased profitability are among the benefits of a sound loss prevention program.

Payroll Tax Cut to Boost Take-Home Pay for Most Workers; New Withholding Details Now Available on IRS.gov

The Internal Revenue Service released instructions to help employers implement the 2011 cut in payroll taxes, along with *new* income-tax

withholding tables that employers will use during 2011.

Millions of workers will see their take-home pay rise (luring 2011 because the Tax Relief, Unemployment

Insurance Reauthorization and Job Creation Act of 2010 provides a two percentage point payroll tax cut for employees, reducing their Social Security tax withholding rate from 6.2 percent to 4.2 percent of wages paid.

This reduced Social Security withholding will have no effect on the employee's future Social Security benefits.

The new law also maintains the income-tax rates that have been in effect in recent years. Employers should start using the new withholding tables and reducing the amount of Social Security tax withheld as soon as possible in 2011 but not later than Jan. 31, 2011. Notice 1036, released today, contains the percentage method income tax withholding tables, the lower Social Security withholding rate, and related information that most employers need to implement these changes. Publication 15, (Circular E), Employer's Tax Guide, containing the extensive wage bracket tables that some employers use, will be available on IRS.gov in a few days.

The IRS recognizes that the late enactment of these changes makes it difficult for many employers to quickly update their withholding systems. For that reason, the agency asks employers to adjust their payroll systems as soon as possible, but not later than Jan. 31, 2011.

For any Social Security tax over withheld during January, employers should make an offsetting adjustment in workers pay as soon as possible but not later than March 31, 2011.

Employers and payroll companies will handle the withholding changes, so workers typically won't need to take any additional action, such as filling out a new W-4 withholding form.

As always, however, the IRS urges workers to review their withholding every year and, if necessary, fill out a new W-4 and give it to their employer. For example, individuals and couples with multiple jobs, people who are having children, getting married, getting divorced or buying a home, and those who typically wind up with a balance due or large refund at the end of the year may want to consider submitting revised W-4 forms. Publication 919, *How Do I Adjust My Tax Withholding?*, provides more information to workers on making changes to their tax withholding.

DOs AND DON'Ts OF RECYCLING

Every community has its guidelines for what should and should not be recycled, and how the process should take place. Take a few moments to find out these details. Call your local public works department or recycling organization. That way you can be sure you're doing your part, and doing it right.

In general, here are a few things to keep in mind:

Cleanliness counts

Rinsing cans and keeping boxes out of the weather makes them easier to process. That keeps costs down.

If supplied with a bin, pay attention to what goes in

Take it upon yourself to be an accurate recycler. A cereal box is probably great, but a greasy pizza box may not be. Maybe milk jugs are good, but not the caps. Check the lid of your recycling bin for guidelines, or make a call or visit your municipal Website to find out the rules. Then, follow them.

Good Bets

Steel cans, aluminum cans, newspapers, magazines, catalogs, junk mail, plastic beverage bottles, milk jugs, glass bottles and jars, cereal boxes, other clean and dry cardboard boxes.

Probably not

Plastic grocery bags, styrofoam, light bulbs, food-soiled paper, wax paper, and ceramics.

Do Recycle Electronics

Recycle your old computers and cell phones. Check out Dell, Staples, and Waste Management/Recycle America websites for information on how you can recycle these items.

Hazardous wastes have their place

Household hazardous wastes like paint cans, motor oil, antifreeze, car batteries, pesticides, pool chemicals, etc., usually need to be disposed of separately. Again, check your community resources and guidelines.

INTERESTING END PRODUCTS

What gets recycled into what? Sometimes it's exactly what you'd expect. Old corrugated boxes turn into new corrugated boxes. Newspapers Same pulp, different news. Glass bottles into glass bottles. But some of the end products may surprise you.

These are just a few examples of the thousands of products that are created using recycled materials that would otherwise wind up in our landfills.

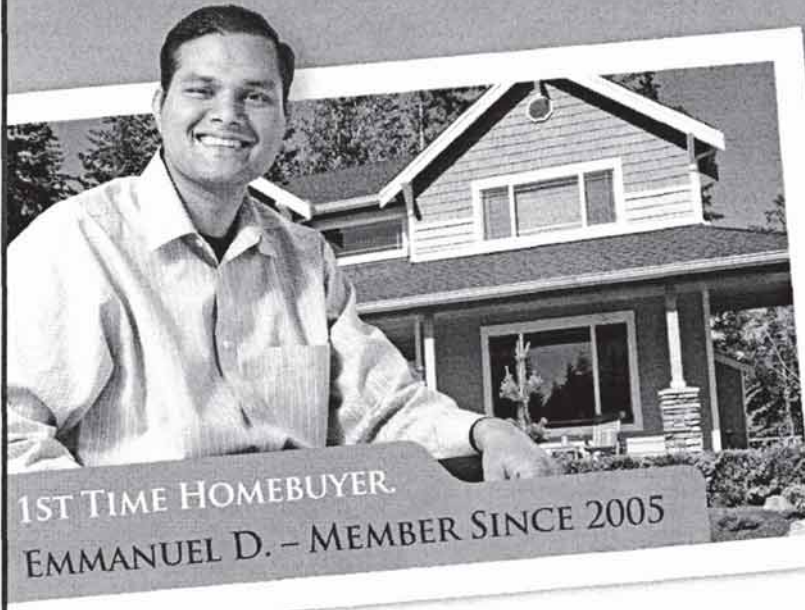
First Life/Recycled Life

Glass beverage containers can be recycled over and over again. But they can also be used for other things you may not expect. Like roads. Marbles, Decorative tiles, Surfboards, and a host of other products and materials.

Five PET bottles (plastic soda bottles) yield enough fiber for one extra large T-shirt, one square foot of carpet or enough fiber to fill one ski jacket.

Steel and aluminum cans can be easily recycled for use in other steel and aluminum products. This not only conserves mineral resources, but the recycling process also uses about 75% less energy than using virgin materials. Recycled steel and aluminum finds its way into new cars, bikes, appliances, cookware and a whole lot more.

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*Agent must be selected through Wright-Patt Credit Union or CU Realty. Rebate provided by CU Realty Services, Inc. WPCU is in partnership with CU Realty Services, Inc. and CU Realty of Ohio, LLC. Some restrictions apply.

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Safety & Hygiene Training Center

Classes for Ohio Workers

Attend one of the more than 60 occupational safety, health and ergonomics courses offered by the Ohio Bureau of Workers' Compensation Division of Safety & Hygiene. Classes are held in eleven locations throughout the state as well as online.

The division offers courses at no extra cost to Ohio employers with active workers' compensation policies.

Course	Day (s)	Course	Day (s)
Accident Analysis	1.0	How Methamphetamines Affect the Workplace	0.5
Asthma! Is Your Company at Risk?	1.0	Industry Safety Elements (OSHA 10)	2.0
Basic Construction Safety (OSHA 30)	4.5	Job Safety Analysis	1.0
Behavior Based Safety Systems	1.0	Laboratory Safety	1.0
Bloodborne Pathogens	0.5	Lockout/Tagout and Safety-related Work Practices	0.5
Certified Safety Professional Examination (CSP) Review	3.0	Machine Guarding Basics	0.5
Confined Space Assessment and Work	1.5	Mechanical Power Press	2.0
Construction Safety Elements (OSHA 10)	2.0	NFPA 70E and You: Insight and Implementation	1.0
Controlling Costs through Claims Management	1.0	Nonviolent Strategies for Caregivers and Other Staff Working Directly with the Public	1.0
Controlling Workers' Compensation Costs	1.0	OSHA Recordkeeping	1.0
Effective Safety Teams	1.0	Personal Protective Equipment Selection Criteria	0.5
Electrical Hazard Recognition and Abatement	3.5	Powered Industrial Trucks: Developing a Training Program	1.0
Emergency Preparedness Planning	1.0	Restaurant and Food Service Safety	1.0
Employee Safety for Staffing Companies/PEOs	0.5	Safety and Ergonomics for Extended-care Facilities	1.0
Ergonomics: Basic Principles	1.0	Safety Fundamentals Examination (ASP) Review	3.0
Ergonomics: Developing an Effective Process	1.0	Scaffolding Safety	2.0
Fall Hazards in Construction and Maintenance	2.0	Temporary Traffic Management	0.5
First Aid in the Workplace	1.0	Ten Steps for Safety	0.5
Fundamentals of an Effective Safety and Health Program	2.0	Train the Trainer	1.5
Hazard Communication	1.5	Trenching and Excavation	3.0
Hazardous Waste Operations and Emergency Response Awareness	0.8	Violence in the Workplace	0.5
Hazardous Waste Operations and Emergency Response Operations	2.0	Wellness in the Workplace Workshop	0.5
Hazardous Waste Operations and Emergency Response Refresher	1.0	You Don't Have to Speak Spanish to Communicate Safety to Your Spanish Speaking Workforce	1.0
Hazardous Waste Operations and Emergency Response Technician	3.0		

Online courses

- Avoiding Back Trauma
- Getting Started with Safety
- Health Hazards in Construction
- Industrial Hygiene Overview
- Ladder/Stairway Safety
- Preventing Cuts and Lacerations
- Preventing Slips/Trips/Falls

For more information, call 1.800.OHIOBWC. To register



Instructions

You can complete this form and:

- 1. Fax it to 614-621-1405; or
2. Mail to: Attention: Employer Programs, Ohio Bureau of Workers' Compensation, 30 W. Spring St., 22nd Floor, Columbus, OH 43215-2256

Employer information form with fields for Name of employer and DBA, Federal Tax ID number, BWC policy number, Address, City, State, ZIP code, Internet access, FAX number, E-mail address, Telephone number, and Employer contact person.

Note

Employers may participate in the DFSP and another BWC rate program but are not eligible to receive a DFSP discount if concurrently participating in the following programs: EM cap; \$15,000 medical only; group-retrospective rating; individual/paid-loss/ retrospective rating; large deductible (choosing a deductible amount of \$25,000 or higher); one claim; and group-experience rating in conjunction with DFSP basic level.

Check the program/level for which you are requesting approval.

Advanced level Basic level Comparable program Number of employees

Do you want BWC to place you in the State of Ohio construction contractor/subcontractor database, thereby making you eligible to bid and/or work on state construction projects? (Employer wants to be listed as "approved" in state construction database.) Yes No

I hereby certify my organization is applying to implement a DFSP pursuant to Rule 4123-17-58 of the Ohio Administrative Code. I also certify my organization is willing to meet, at minimum, the requirements associated with the level of program for which I have applied (Advanced, Basic or Comparable).

Name of designated employer representative certifying intent to comply and willingness to pay back discounts for non-compliance.

X Signature Date signed

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